

Inženjerska Inicijativa za Regionalnu Suradnju (IIRS)  
Engineering Initiative for Regional Colaboration (EIRC)  
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**To  
European Council of Engineers Chambers (ECEC)**

At the meeting of EIRC which took place in Skopje, Macedonia, on 3<sup>rd</sup> and 4<sup>th</sup> February, 2017, it was discussed the position of Public Procurement of Engineering Services with special attention to the model of Engineering service procurement based on the best economical value of acceptable offers.

EIRC considers that the ECEC is of a significant influence to the EU Commission and is convinced that the ECEC shares EIRC opinion to this topic. EIRC has decided to inform ECEC about the discussion result which is presented in the following text.

**PUBLIC PROCUREMENT OF ENGINEERING SERVICES**

At the EIRC meeting in Skopje on 4<sup>th</sup> February, 2017, EIRC stated:

1. Engineers' contribution in economical and social development of our societies in Europe, particularly on national levels, is not questionable for any political decision maker, but the economical and legal conditions which influence and limit daily professional activities of Engineers do not create benefits either for societies or Engineering profession.
2. One of the most important issues which defines and limits the surrounding impact on professional status is Public Procurement of Engineering Services.
3. Within policy makers and public clients on one side and Engineers on the other is still a significant misunderstanding of criteria on which the process of Engineers' offers evaluation should be based.
4. In the past, the continuous ordinary public procurement practice was based on client's statement that the best acceptable offer is that of the lowest service price. Up to this, clients contracted services with Engineers who offered the lowest price but were not able to deliver the optimal service result. In practice, clients were getting suboptimal service which was generating social and financial damage.
5. The most recent EU Directive requires Public Procurement of Engineering Services to base on the best economical value of acceptable offers. That fact is what EIRC welcomes. But at the same time EIRC expresses its concern about the future practice on national levels.
6. The proper relationship within parameters of quality and price of Public Procurement of Engineering Services is the most important for the success of the project which will be developed on the base of the public procurement result.
7. EIRC expresses credential that Public Procurement of Engineering Services has to be based on Client's trust in Engineers and their ability to realise the projects tasks and achieve projects goals, as in procurement documentation given for the procurement's purpose. Therefore, evaluation criteria for offers value has to be considered and defined in accordance with project's goals.

8. EIRC assumes that quality value of the offer has to carry on the significant part of influence at offers evaluation. Offer quality has to be evaluated through Company references and capability and through offered staff's knowledge, training, experience, ability and capacity.
9. EIRC is convinced that the evaluation of offers has to be based on quality contribution with more than 0,80 % in the best economical value evaluation of acceptable offers. In formula, this means:  $C = (\min) 0,80 Q + (\max) 0,20 P$ ; Q= quality, P=price.
10. EIRC considers that Engineering Profession has to struggle for the future EU Directive/National law developments, what should result in the optimal practice in Public Procurement of Engineering Services based on Client's reasoned and objective value of expected Engineering Services and competition. With such a practice a Client gets the best value for fair price. But that is the task for the future. At the moment, we have to fight for proper practice in Public Procurement of Engineering Services which has to result in benefits for our societies and for the Engineering Profession, too.
11. EIRC stresses to the ECEC that Hrvatska komora inženjera građevinarstva (Croatian Chamber of Civil Engineers - CCCE) published in 2012 first edition of *Smjernice za javnu nabavu inženjerskih usluga* (Public Procurement of Engineering Services guidelines - ESPPG), extended in 2016, which are the base for discussion and implementation, in particular in the EIRC project called *Unapređenje postupaka javne nabave inženjerskih usluga* (Public Procurement of Engineering Services procedures improvement).  
In accordance to the project's results, Inženirska zbornica Slovenije prepared *Smernice za javno naročanje arhitekturnih in inženjerskih storitev* (Guidelines for public procurement of architectural and Engineering Services) which were issued by *Ministrstvo za javno naročanje Republike Slovenije* (Ministry of public administration, Republic of Slovenia).  
EIRC assumes these two documents of significant value and suggest to use them as a base good practice in Public Procurement of Engineering Services.
12. Once again EIRC stresses that Engineering Services results have extraordinary influence in a daily life of our societies and therefore Engineering Profession, its duties, and tasks, request extraordinary attention, respect and understanding, especially in creation of public procurement EU directives and particular in national laws.

Skopje, 04<sup>th</sup> February, 2017

For EIRC:

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